

## Forging a productive connection Forgital USA's Two TOSHULIN machines deliver for their customers

Forgital USA, part of the international Forgital Group, uses a TOSHULIN SKIQ 20-3 axis (live spindle) vertical turning lathe (VTL) and a TOSHULIN SKIQ 16-2 VTL daily within its Houston, Texas location. The two VTLs bring flexibility and efficiency to all the products machined by Forgital USA.

"The TOSHULIN machines have proven to be high quality," said Chad Wilsey, Forgital USA Production Manager. "They help us add value for our customers."

Since the second of the two TOSHULIN VTLs was installed in June 2007, Forgital USA has been able to limit late deliveries and improve delivery times by machining quickly and precisely.

"The installation process was fantastic. Pilsen sent a team of two obviously very skilled and well-trained individuals," Wilsey said. "Their work ethic and attention to detail was very impressive. Overall it was clean, smooth and error-free construction."

With its global Forgital Group headquarters in Vicenza, Italy, Forgital USA is a leading supplier of seamless rings and forged products for the petroleum and deepwater industries. Forgital USA manufactures products such as riser connectors, subsea housings, wellheads, valve components and flange forgings. The family-owned and operated company has been in the U.S. since 1983. Currently, its markets include power generation, oil and gas, mining and construction, wind power and aerospace.

"We continue to support many original equipment manufacturers, and in some cases we are sole-source suppliers," said Wilsey. "We have a history of 100 percent on-time delivery to some customers due to the reliability of our machines."

Wilsey appreciates that working with Pilsen isn't complicated and that transactions are straightforward. In addition, Pilsen's convenient U.S. location and quick response time have also aided Forgital USA.

"The machines have worked very well and have few limitations," Wilsey said. "They are capable of doing so many things."

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